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Executive Secretary

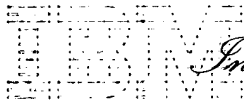
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*International Business Machines Corporation*

Office of the President and Chief Executive Officer

Armonk, New York 10504

October 14, 1985

Mr. William J. Casey
Director of Central Intelligence
Central Intelligence Agency
Washington, D.C. 20505

Dear Mr. Casey:

Thank you for your letter regarding the 3380 Early Support Program and the favorable results achieved by your computing center.

It is in our mutual interest to continue cooperative testing and evaluations when the appropriate opportunities arise. As such, we will review the possibility of your agency participating in the product areas mentioned in your letter.

Cooperative processing between intelligent workstations and mainframes is becoming increasingly important. Our efforts in this area are being coordinated by the Entry Systems Division located in Boca Raton. I have asked your account executive, Mr. George Wisecarver, to work with you and your staff to arrange for a review of our workstation directions, and you should be hearing from him shortly.

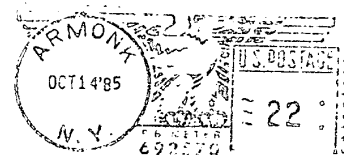
The Central Intelligence Agency and IBM have enjoyed a mutually beneficial relationship for many years, and I am pleased to hear it is continuing.

Sincerely,

John F. Akers

JFA:vsc

C-106



Mr. William J. Casey
Director of Central Intelligence
Central Intelligence Agency
Washington, D.C. 20505

Office of the President and Chief Executive Officer

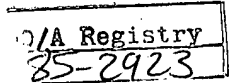
IBM

Armonk, New York 10504

Central Intelligence Agency



Washington, D. C. 20505



29 AUG 1985

OIT-0677-85

Mr. John F. Akers
President and
Chief Executive Officer
International Business Machines
Corporate Headquarters
Old Orchard Rd
Armonk, New York 10504

Dear Mr. Akers,

Mr. AbuZayyad's letter of 15 July has been brought to my attention. I thank you for this expression of appreciation to the Central Intelligence Agency for its participation in the 3380 Extended Capability Models Early Support Program. We are being pressed to accommodate ever increasing demands by users for storage within our limited computer center real estate. The Early Support Program provided the opportunity to assist IBM and ourselves in bringing increased storage capacity to the market place.

Let me thank you for providing the opportunity for us to work with IBM on this project as well as the 3090 ESP, the VM Single System Image Project and the Application Program Interface ESP. They should prove to be as beneficial as the recently completed Early Support Program.

Recently, Mr. Peter Soutter provided senior Agency managers an excellent review of the 3270 Personal Computer program under his supervision. Advanced workstations, with an ability to work cooperatively with the mainframes, is an area of great significance to us. We also appreciate the disclosure on the new Austin product. It would be beneficial if the future could present opportunities for the Central Intelligence Agency to test and evaluate advances in this area.

Sincerely,

/s/ William J. Casey

William J. Casey
Director of Central Intelligence



C-106